

MEDIUM AND HIGH VOLTAGE TRANSFORMERS AND EQUIPMENT

SINCE 1987  
**Surplec**

SURPLEC.COM

## PRODUCTS

**NEW / REFURBISHED**

LARGE INVENTORY READY FOR DELIVERY  
PURCHASING YOUR EXCESS INVENTORY

## SERVICES

**REPAIR**

5 FACTORIES WITH TEST AREAS

**EXPERTISE**

MOBILE TECHNICAL EXPERTISE  
ENGINEERING DEPARTMENT  
CONTINGENCY PLAN  
HV LABORATORY  
RENTAL

## CONTINGENCY PLAN

SINCE 1987  
**Surplec**

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*We transform your needs into solutions!*

## CONTINGENCY PLAN

### CHALLENGES :

The power supply of your industry is essential to your production. The good condition of all your equipment and mainly your power transformer must be foolproof. A disruption becomes catastrophic for your operations and can have a negative financial impact on your business.

In connection with these issues, Surplec offers you a Contingency Plan whose objective is to ensure the continuity of the operation of your organization in the face of any possibility of breakage of your equipment.

### DEFINITION :

A contingency plan is a preventive, predictive and reactive plan. It presents an operational structure strategy that helps control an emergency and minimize its negative consequences (ex.: unplanned production shutdown).

As the owner of a company that owns its substation and/or transformer, you must ensure a Plan B in case of failure of your equipment.

The possibility of keeping twice as many of your equipment in stock is too expensive. In addition, your insurance only covers accidental failures (including lightning) of your equipment.

**FAILURES CAUSED BY AGING AND/OR NATURAL CAUSES ARE NOT COVERED BY YOUR INSURANCE POLICY**

**ADHERENCE TO A CONTINGENCY PLAN WILL CONTRIBUTE TO :**

**REDUCE**  
YOUR  
INSURANCE PREMIUM  
AND FRANCHISE

**REDUCE**  
YOUR PRODUCTION  
DOWNTIME

**PRESERVE**  
SATISFACTION OF  
YOUR CUSTOMERS

**MAINTAIN**  
YOUR OPERATIONS AND  
HUMAN RESSOURCES

## CONTINGENCY PLAN / 4 AVAILABLE OPTIONS

1

### Option #1 PURCHASE / New or reconditioned equipment

You are buying the equivalent of your transformer or equipment and we store them in one of our courtyards (with additional storage fees) or directly at your factory. A long-term financing plan is also available.

2

### Option #2 RENTAL / New or reconditioned equipment

You lease the equivalent of your equipment (reconditioned and ready for service) and it is stored at Surplec.

50% maximum of the rental amount is applicable on the sale price (determined in advance) if the customer decides to purchase the equipment.

3

### Option #3 INSURANCE / Annual cost

#### Back-up equipment:

We will maintain a transformer or apparatus equivalent to your equipment, ready to use, in our inventory at all times in the event of a failure. The exclusivity of this equipment will be reserved to you.

#### Right of first refusal:

In the event of a request from another customer for this same equipment, we grant you the right to purchase it first. Therefore, you have the first right of purchase. If you do not avail yourself of this right, Surplec may then sell that equipment and replace it in the shortest delay possible.

**Spare parts:** (If access to the original drawings of your device)  
Replacement parts can be kept in inventory (crossings, accessories, coils).

4

### Option #4 TURNKEY SERVICE

#### Have you chosen option 1, 2 or 3?

We also offer you the "Turnkey" service where our team will go to your facilities to dismantle the existing equipment (which we can repair at our factories on your request) install the new equipment and get your system back on.